

anush.r@mycaptain.in



+91 8106104024

3rd Floor, Classic Arena, Hosur Rd, AECS Layout - A Block, Singasandra, Bengaluru, Karnataka 560068

Letter of recommendation

Date: 8th February, 2022

To Whom it May Concern:

This is to certify that Mr. Abhishek Tibrewal from Universal Business School was associated with our organization from 3.1.2022 to 31.1.2022 as a Project Intern for a period of one month.

His major responsibilities included:

- 1. Market Research of tier 1 colleges from Pan-India.
- Analysing Key Problem Areas from Past Company records and reports.
- Leading Expansions in New Markets.
- Generating channels to collaborate with for Campus Ambassador lead generation.
- Recruitment, training and induction of Campus Ambassadors from Universities across the country.
- Lead Generation of Campus Ambassadors.
- 7. Following up on leads generated from various platforms.
- Created a tracker to track Campus Ambassadors Journey.
- 9. Workflow Formation for Campus Ambassador's Journey.
- 10. Created a Brochure and Presentation for Campus Ambassadors.

His exposure to these areas was very good. During his tenure with us, he ably handled his responsibilities and was a remarkable intern. His performance during this tenure was excellent.

We found him to be very motivated, duty-bound with good communication skills, and a highly committed team player with very strong conceptual knowledge. He has an excellent character and conducts himself professionally. MyCaptain would be glad to have him work with us again for any such projects in future.

Sincerely,

ANUSH RAMACHANDRAN,

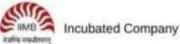
HR Manager,

The Climber Knowledge and Careers Pvt. Ltd

Email- anush.r@mycaptain.in









anush.r@mycaptain.in



+91 8106104024

3rd Floor, Classic Arena, Hosur Rd, AECS Layout - A Block, Singasandra, Bengaluru, Karnataka 560068

Letter of recommendation

Date: 8th February, 2022

To Whom it May Concern:

This is to certify that Mr. Darshil Shah from Universal Business School was associated with our organization from 3.1.2022 to 31.1.2022 as a Project Intern for a period of one month.

His major responsibilities included:

- Market Research of tier 1 colleges from Pan- India.
- 2. Analysing Key Problem Areas from Past Company records and reports.
- Leading Expansions in New Markets.
- 4. Generating channels to collaborate with for Campus Ambassador lead generation.
- Recruitment, training and induction of Campus Ambassadors from Universities across the country.
- Lead Generation of Campus Ambassadors.
- 7. Following up on leads generated from various platforms.
- 8. Created a tracker to track Campus Ambassadors Journey.
- 9. Workflow Formation for Campus Ambassador's Journey.
- Created a Brochure and Presentation for Campus Ambassadors.

His exposure to these areas was very good. During his tenure with us, he handled his responsibilities well and was an efficient intern.

We found him to be very motivated, duty-bound, and a committed team player. He has an excellent character and conducts himself professionally.

We wish him every success in his future endeavours.

Sincerely,

ANUSH RAMACHANDRAN.

HR Manager,

The Climber Knowledge and Careers Pvt. Ltd.

Email- anush.r@mycaptain.in









Dear prospective employer/academic institution -

DIPRO ROY worked as a Lead Generation Marketing Intern at my company, Abbloo Fashion Company in Delhi, for one month in 2020. During the time, DIPRO ROY was tasked with a variety of responsibilities in promoting Abbloo and growing our user base. As a start-up, there was no dearth of marketing that needed to be done, and activities to be done quickly and with attention to detail. DIPRO ROY was a wonderful addition to our team, and I would highly recommend DIPRO ROY to your firm/institution.

As an intern, DIPRO ROY was assigned tasks on a daily basis. These varied from marketing to curating leads to increased sales. The tasks assigned grew in the level of challenge and commitment over the course of the name, and DIPRO ROY consistently meet deadlines and contributed to the success of our team.

As such, I would like to reiterate my recommendation for DIPRO ROY.

Should you wish to speak with me in further detail, please don't hesitate to reach out to my HR team at info@abbloo.com.

Best Regards

(Mayank Saini)
FOUNDER & CEO

Rohini, sector 24 New Delhi - 110085



methos Consultancy

Marketing . branding . events

2 June, 2020

TO WHOMESOEVER IT MAY CONCERN

I am writing this letter to recommend Dipro Roy for his future academic and professional endeavors. I have had the privilege of managing him during his internship at methos Marketing for the month of May 2020. I highly recommend Mr. Dipro Roy for such a business opportunity and team management as well as for his academic choices under the same core focus as I have closely worked with him and have seen how much he has grown and developed as an individual.

As is publicly known, methos Marketing is a reputable organization in the marketing and events industry executing projects with experience and excellent work ethics & standards making them viable and globally recognized.

Mr. Dipro completed his internship with due diligence with a high-performance grade point average. My colleagues speak only good and positive things about him. He is a responsible and reliable recruit and I am confident that he can greatly contribute to his further projects.

Sincerely,

Shrenik Jain Founder & MD

methos Marketing

UNIVERSITY OF ECONOMICS - VARNA, BULGARIA

CERTIFIED MANAGEMENT SYSTEM ISO 9001: 2015

9002 Varna • 77 Kniaz Boris blyd • Tel ++35952643360 • Fax ++35952643365 • www.ue-varna bg

Letter of Recommendation

22 June 2021

To Whom It May Concern:

I have known Komal Jain since the beginning of Erasmus+ mobility program as she has taken

Fundamentals of Management as a course work at University of Economics, Varna. As her professor I

have had an opportunity to observe the students participation and interaction in class and to evaluate the

knowledge of the subject matter. I would rate the overall performance of Komal in this subject as

extremely high above average. This is the evidence by her good scores in tests, class participation and

final exam.

Komal is able to ask questions right away when something is confusing her, and she is able to quickly

understand it and correct her mistakes that she made in timely fashion. This ability to quickly learn

difficult concepts and use them correctly is highly expected from students.

Komal is able to work independently, but also in class she always showed willingness to help her

colleagues. She has excellent performance as an individual and as a team member, too. During classes I

asked students about their opinions and she was always ready with her to the point answers. She is well

structured and detail oriented person.

Based upon Komal's academic performance, I can clearly say that she is a very committed and

hardworking person.

Please feel free to contact me if you have any questions regarding her academic work.

Sincerely,

Associate Professor Desislava Serafimova, PhD

Department of Management and Administration

University of Economics - Varna, Bulgaria

+ 359 887 415 848

Associate Professor Genka Rafailova, PhD
College of Tourism – Varna, University of Economics – Varna
Slivnitza 158-A, blvd.
Varna, Bulgaria
23 June 2021

Reference letter in favor of Komal Jain

To Whom It May Concern

Dear Sir or Madam,

I have been teaching Erasmus students in the University of Economics – Varna, Bulgaria for 6 years. My subjects are Event Management and Creative Industry and Creative Business. Komal Jain was Erasmus student at the University during the summer semester of the study year 2020-201 and studied the both courses which I teach.

The academic ability of Komal Jain is very good. She always had excellent assessments and scores more than average in the group.

In my opinion, Komal Jain has very good analytical skills and ability to work with data as well as to search and use the information in an effective way. She demonstrated creativeness and in the group work she was usually the person who offered interesting ideas and solutions. Komal Jain's creativity and her research capability would help for a successful professional career of any business areas.

Komal Jain worked very hard and diligently during the study, took part in all groups' task implementation, prepared and submitted her reports in time and matching all requirements. She definitely shows deep interest in management and attended all lectures and seminars.

Komal Jain is an ambitious and industrial person. She constantly worked on acquiring new skills and knowledge as well as to improve his capabilities. Komal Jain a proved to be responsible keeping deadlines for tasks and reports and also appeared to be an active participant in team work. She is very positive and respectful person with excellent interpersonal skills.

Based on academic work of Komal Jain I recommend her to be admitted to job position she applies.

If you have any questions don't hesitate to ask me

Genka Ratoutova

Genka Ratoutova

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WHUBERCHTET

9002, Варна. бул. "Княз Борис I" 77 тел. 052 643 360; факс 052 643 365 www.ue-varna.bg



77, Kniez Boris I Blvd., 9002, Varna, Bulgaria Phone +359 52 643 360. Fax +359 52 643 365 www.ue-yarna.bg

Letter of recommendation

To whomsoever, it may concern.

It is my pleasure to recommend Komal Jain, whom I have taught "Business Consulting" during her Erasmus+ exchange program. Komal has demonstrated tremendous growth and effort throughout the course and brought great energy to the class. She has a combination of positive attitude and belief that she is absolutely essential to the learning process. I am confident that she will continue to display the same diligence and commitment in everything she does. I highly recommend Komal as I feel that she is industry-ready for the forth coming professional life.

Komal has a strong belief in her ability to acquire new skills and improve through continuous practice. Komal has designed an impressive project by analysing the IT consultancy market in India. Her tremendous efforts made the subject come alive for her in a way that she was personally invested in. As a teacher, it is incredibly fulfilling to witness a student complete this kind of efficient academic and personal progress.

Komal is a trustworthy, reliable, enthusiastic, good-humoured student and friend who supports others in and out of the classroom. She was a pleasure to have in class, and her positive attitude and belief in herself, even in the face of difficulty, is an immensely admirable asset. I am confident that she will continue demonstrating the same diligence, perseverance, and optimism that she showed her peers and me. I highly recommend Komal for her domain-based industry.

Please feel free to contact me with any further questions.

Sincerely,

Date: 22.06.2021

Assoc. Prof. Mariya Stanimirova, PhD University of Economics-Varna

Address: 77, Knyaz Boris I blvd., Varna, Bulgaria

Tel.: 00359 882 164 690

E-mail: maria_stanimirova@ue-varna.bg



Bulgaria, Varna 9002, 77 Kniaz Boris I Blvd International Relations Office



🕿 +359 52 830 812 🖂 exchange_students@ue-varna.bg

Recommendation Letter

16 June 2021 Bulgaria, Varna 9002 University of Economics 77 Knyaz Boris I Blvd.

Recommendation Letter for an Excellent Student in Economics

Dear Ladies and Gentlemen,

It is a pleasure for me to write this letter of recommendation about my Erasmus+ student Komal Jain. I have known Komal Jain since the beginning of her mobility program as she has taken "Modeling in Economics" as a course of mine at the University of Economics, Varna. As her professor, I have had the opportunity to observe her active class participation and evaluate her subject matter knowledge. I would assess her overall performance in this subject as extremely high above average, and this is evident by her excellent score in test class participation and final exam.

Komal can ask questions right away when something is confusing her, and she can quickly understand the explanation and correct the mistakes that she eventually made. This ability to quickly learn complex concepts and use them correctly is highly excepted by students.

Komal can work independently but also in the class, she always showed a willingness to help her colleagues. She has excellent performance as an individual and as a team member too. I asked students about their opinion during lessons, and she was always ready with her relevant answers. She is well constructed and detailed oriented person.

Based upon Komal Jain's academic performance, I can clearly say that she is a very committed and hard-working person.

If you would like to discuss it further, please feel free to contact me.

Best regards

Radan Miryanov Assoc. Professor, PhD

Vice Rector for Internationalization

University of Economics - Varna

Email: miryanov@ue-varna.bg

Phone: +359 898 773 814



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Letter of Recommendation

To Whom It May Concern,

This letter is to serve as recommendation for Komal Jain, student at Universal Business School Mumbai, when applying for job in the near future.

I had the pleasure of meeting Komal at her Erasmus+ exchange programme visit at University of Economics - Varna during summer semester of 2020-2021 year. She was attending my classes of Fundamentals of management during that period. What I feel obliged to note is that Komal is outstanding student in every possible way - she is not afraid to express her opinion, sustain it and, at the same time, accept her mistakes. She is well-organised, very adaptable and embraces every opportunity and challenge. Also need to mention that Komal is responsible in different task performance.

Komal is capable of performing industry and business analysis, giving creative ideas and new direction when solving a problem. She is a distinguished individualist and at the same time could be a strong team leader - supportive to others' needs and responsive to her colleagues.

My opinion is that this girl can be a very valuable asset for any futureoriented company and can contribute to its performance oriented to excellence.

I stay open for further contact if needed.

Chief Assist. Prof. Silviya Dimitrova, Phd.
Department of Management and Administration,
University of Economics - Varna, Bulgaria
e-mail: silvia_dimitrova@ue-varna.bg

June 2021, Varna, Bulgaria

(Silviya Dimitrova)

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Valentina Makni Assoc. Prof. PhD. Erasmus+ International Programme Faculty of Management International Economic Relations Department

LETTER OF RECOMMENDATION

To whom it may concern

I would like to recommend **Komal Jain** for a position with your organization. I have had the chance to know Komal from the Erasmus+ class I have been teaching at the UE - Varna. She has been one of the students in my course Technical Analysis of the Financial Markets.

As a supervisor, I would like to mention that Komal is a very hardworking and ambitious person and has the ability to accept criticism. She was very efficient and excellent in the task performed during the semester.

Moreover, I have recognized many of her personal traits through my observations over a span of 4 months. Komal has a respectful and disciplined personality. She is dedicated and self-motivated regarding her work and can deliver excellent performance as an individual and a team member.

I could clearly recognize that she is very committed to pursuing her Post-graduation, and I believe that she will be one of the best students in her class.

Komal Jain would add value to any company, and I recommend her for any endeavor she chooses to pursue. Please let me know if you have any other questions.

Sincerely,

Valentina Makni

Assoc. Prof. PhD.

Erasmus+ International Programme

Faculty of Management

International Economic Relations Depart.

UE-Varna



Letter of recommendation

June 24, 2021

To whomsoever it may concern,

I have known Komal Jain since the beginning of her mobility program under Erasmus+ as she has taken the course "Fundamentals of Circular Economy" at the University of Economics, Varna. As her professor, I have had an opportunity to observe the student's participation and interaction in class and evaluate the student's knowledge of the subject matter. I would rate the student's overall performance in these subjects as extremely higher above average. This is evident in her scores in the course.

As her professor during the four months of the Erasmus+ course at Varna University of Economics, I would like to mention that Komal Jain is hardworking, ambitious, and can cope with any situation. Her exceptional skills and urge to learn new things will make her a powerful asset for any place she goes.

Over the four months, I have noticed that Komal Jain has a respectful and disciplined personality and can evaluate critical situations. She is dedicated and well-motivated in her work and can perform excellently as an individual and a team member. I could clearly say that she is very committed to pursuing her future education and will be a strong addition to any organization.

If you have any question feel free to contact me.

Prof. Dr. Vesselina Dimitrova

Deputy Head

Department of International Economic Relations

University of Economics-Varna

77, Kniaz Boris I blvd, Varna 9000 (Bulgaria)

Tel. + 359 882 164 702

e-mail: vesselina.dimitrova@ue-varna.bg



Bulgaria, Varna 9002, 77 Kniaz Boris I Blvd International Relations Office Φ(+35952) 830 812 ⊠ exchange_students@ue-varna.bg



TRANSCRIPT OF RECORDS

ECTS European Credit Transfer System

This is to certify that

Komal Jain

from

Universal Business School - Mumbai, India

has been studying at the University of Economics – Varna, Bulgaria (BG VARNA04) as an Erasmus+ student during the summer semester 2020/2021 and has completed the following courses:

Title of the course unit title (as indicated in the information package)	Hours (lectures/ exercises)	Local Grade (1)	ECTS credits (2)
Modeling in Economics	30/30	6	6
Business Consulting	45/15	6	6
Fundamentals of Management	30/30	6	7
Event Management	30/15	6	6
Creative Industry and Creative Business	30/15	6	6
Technical Analysis of the Financial Markets	30/15	6	5
Fundamentals of Circular Economy	30/15	6	4
Total			40

(1) (2) see the explanation on the back page

Date: 01.06.2021

Signature of the Institutional Coordinator

Stamp of the institution;

BAPHA



Bulgaria, Varna 9002, 77 Kniaz Boris I Blvd International Relations Office Ф(+35952) 830 812 ⊡ exchange_students@ue-varna.bg



(1) ECTS and institutional grading scale:

ECTS Grade	Bulgarian grading system	Definition
A	6	EXCELLENT – outstanding performance with only minor errors
В	5	VERY GOOD – above the average standard, but with some errors
C	4	GOOD – generally sound work with a number of notable errors
D	3	SATISFACTORY - fair, but with significant shortcomings
E	3	SUFFICIENT - performance meets the minimum criteria
FX	2	FAIL - some more work is required before the credit can be awarded
F	2	FAIL - considerable further work is required

(2) ECTS credits:

1 full academic year

= 60 credits

1 semester

= 30 credits

1 term/trimester

= 20 credits



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Recommendation Letter

28 May 2020 Bulgaria, Varna 9002 University of Economics 77 Knyaz Boris I Blvd

Subject: Recommendation Letter for student in Economics

Dear Ladies and Gentlemen,

It is a pleasure for me to write this letter of recommendation about my Erasmus+ student Kriti Palod. I have known Kriti Palod since the beginning of this mobility program as she has taken Modeling in Economics as a course of mine at University of Economics, Varna. As her professor I have had the opportunity to observe Kriti's participation and interaction in class and to evaluate her knowledge on the subject matter. I would assess her overall performance in this subject as extremely high above average. This is the evidence by her good scores in tests, class participation and final exam.

Kriti is able to ask questions right away when something is confusing her, and she is able to understand quickly the explanation and correct her mistakes that she eventually made. This ability to quickly learn difficult concepts and use them correctly is highly expected from students.

Kriti is able to work independently, but also in class she always showed willingness to help her colleagues. She has excellent performance as an individual and as a team member too. During classes I asked students about their opinions and she was always ready with her relevant answers. She is well structured and detail-oriented person.

Based upon Kriti's academic performance, I can clearly say that she is a very committed and hardworking person.

If you would like to discuss it further, please feel free to contact.

Best regards

Radan Miryanov
Assoc. Professor, PhD
Vice Rector for Internationalization
University of Economics – Varna
Email: miryanov@ue-varna.bg

Phone: +359898773814



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Letter of Recommendation

To Whom It May Concern,

This letter is to serve as recommendation for Kriti Palod, student at Universal Business School Mumbai, when applying for job in the near future.

I met Kriti at her Erasmus+ exchange programme visit at University of Economics - Varna during summer semester of 2019-2020 year. She was attending my classes of Fundamentals of management during that period. What I feel obliged to note is that Kriti is outstanding student in every possible way - she is not afraid to express her opinion, sustain it and at the same time to accept her mistakes. She is well-organised, very adaptabale and embraces every opportunity and challenge.

Kriti is capable of performing industry and business analysis, giving creative ideas and new direction when solving a problem. She is a distinguished individualist and at the same time could be a strong team leader - supportive to others' needs and responsive to her colleagues.

My opinion is that this girl can be a very valuable asset for any futureoriented company and can contribute to its excellence performance.

I stay open for further contact if needed.

Chief Assist. Prof. Silviya Dimitrova, Phd.
Department of Management and Administration,
University of Economics - Varna, Bulgaria
e-mail: silvia_dimitrova@ue-varna.bg

(Silviya Dimitrova)

May 2020, Varna, Bulgaria

UNIVERSITY OF ECONOMICS - VARNA, BULGARIA

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Letter of Recommendation

29 May 2020

To Whom It May Concern:

I have known Kriti Palod since the beginning of this mobility program as she has taken Fundamentals

of Management as a course work at University of Economics, Varna. As her professor I have had an

opportunity to observe the students participation and interaction in class and to evaluate the knowledge

of the subject matter. I would rate the overall performance of Kriti in this subject as extremely high

above average. This is the evidence by her good scores in tests, class participation and final exam.

Kriti is able to ask questions right away when something is confusing her, and she is able to quickly

understand it and correct her mistakes that she made in timely fashion. This ability to quickly learn

difficult concepts and use them correctly is highly expected from students.

Kriti is able to work independently, but also in class she always showed willingness to help her

colleagues. She has excellent performance as an individual and as a team member, too. During classes

I asked students about their opinions and she was always ready with her to the point answers. She is

well structured and detail oriented person.

Based upon Kriti's academic performance, I can clearly say that she is a very committed and

hardworking person.

Please feel free to contact me if you have any questions regarding her academic work.

Sincerely,

Associate Professor Desislava Serafimova, PhD

Department of Management and Administration

University of Economics - Varna, Bulgaria



Bulgaria, Varna 9002, 77 Kniaz Boris I Blvd International Relations Office



🖀 +359 52 830 812 🖾 exchange_students@ue-varna.bg

Letter of Recommendation

May 2020 Varna University of Economics 77 Kniaz Boris I Bivd, Varna, Bulgaria

Letter of Recommendation

For Kriti Palod

To Whom It May Concern,

I have known Kriti Palodsince the beginning of 2020 as she has taken Introduction to Statistics at Varna University of Economics. As her professor, I have had an opportunity to observe the student's participation and interaction in class and to evaluate the student's knowledge of the subject matter. I would rate the student's overall performance in these subjects as extremely higher above average. This is evidenced by her exam scores that are in the top 5% of all students.

As her professor during the 4 months of the Erasmus+ course at Varna University of Economics I would like to mention that Kriti Palod is hardworking, ambitious and has the ability to cope with any situation. Her exceptional skills and urge to learn new things will make her a powerful asset for any place she goes.

Over the 4 months, I have noticed Kriti Palod since has a respectful and disciplined personality and also has the ability to evaluate critical situations. She is dedicated and well-motivated in her work, and can perform excellent as an individual and as a team member as well.

I could clearly say that she is very committed to pursuing her future education and will be a strong addition to any organization.

Sincerely yours,

Dr. Svetlana Todorova Department of Statistics and Applied Mathematics Varna University of Economics 77 Kniaz Boris I Blvd. Varna, Bulgaria

E-mail: svetlana.todorova@ue-varna.bg

9002, Варна, бул. "Княз Борис I* 77 тел. 052 643 360; факс 052 643 365 www.ue-yarna.bo



77, Kniaz Boris I Blvd., 9002, Verna, Bulgaria Phone +359 52 643 360; Fax +359 52 643 365 www.ue-varna.bg

Letter of recommendation

May 20, 2020

To whom it may concern:

It is my pleasure to recommend Kriti Palod, who I taught business consulting while her exchange program. Kriti demonstrated tremendous effort and growth throughout the course and brought a great energy to class. She has that combination of a positive attitude and the belief that she can always improve that's rare, but so essential to the learning process. I am confident that she will continue to display the same commitment and diligence in everything she does. I highly recommend Kriti as I feel she is industry ready now.

Kriti's strong belief in her ability to acquire new skills and improve through practice. Kriti designed an impressive project calculating and analyzing the complete capital markets of India. Her tremendous efforts made the subject come alive for her in a way that she was personally invested in. As a teacher, it is incredibly fulfilling to witness a student make this kind of academic and personal progress.

Kriti is a trustworthy, reliable, good-humored student and friend who supports others in and out of the classroom. She was a pleasure to have in class, and her positive attitude and belief in herself, even in the face of difficulty, is an immensely admirable asset. I'm confident that she will continue to demonstrate the same diligence, perseverance, and optimism that she showed myself and her peers. I highly recommend Kriti for her domain-based industry.

Please feel free to contact me with any further questions at

Sincerely,

Assoc.Prof. Mariya Stanimirova, PhD University of Economics-Varna

Address: 77, Knyaz Boris I blvd., Varna, Bulgaria

Tel.: 00359 882164690

E-mail: maria stanimirova@ue-varn.bg

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Associate Professor Genka Rafailova, Ph.D College of Tourism - Varna University of Economics - Varna Varna, Bulgaria 5 June 2020

To Whom It May Concern

Dear Sir or Madam:

I have known Kriti Palod since the mobility programme started in February, 2020 at the University of Economics - Varna. She has taken study course Creative Industry and Creative Business which I conducted. As her professor during the classes I had opportunity to observe her work. Kriti performed as a student excellent. She studied very thoroughly, used variety information sources, demonstrated deep knowledge from many other study fields and prepared her presentations and paper work in time and at very high level. Kriti presented creative approach to tasks, ability to be innovative and in the same time to base on the excited theory and facts. She got the best scores for the whole course.

Kriti participated in all discussions as she demonstrated critical thinking and ability to introduce and prove her ideas and suggestions.

Even her work was mainly individual Kriti showed capabilities to work in group, to be cooperative and to communicate with her collegaues from different cultures and countries.

Based on the academic work of Kriti I can recommend her and assess her as very responsible, intelligent and creative person.

If you have any questions don/hesitate to ask me.

Sincerely,

Associate Professor Gerka Rafailova, Ph.D

College of Tourism - Varna



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Department University of Economics-Varna, Bulgaria 77 Knyaz Boris I Blvd. 9002 Varna, Bulgaria Mobile: E-mail:

Letter of Recommendation

To Whom It May Concern:

I would like to recommend Kriti Palod for a position with your organization. I have had the chance to know Kriti from the Erasmus+ class I have been teaching at the UE - Varna. She has been one of the students in my course Technical Analysis of the Financial Markets.

As a supervisor, I would like to mention that Kriti is a very hardworking and ambitious person and has the ability to accept criticism. Kriti proved to be the best leader of her team by performing specific tasks during the semester.

Moreover, I have recognised many of her personal traits through my observations over a span of 4 months. Kriti has a respectful and disciplined personality. She is dedicated and self motivated regarding her work and can deliver excellent performance as an individual as well as a team member.

I could clearly recognize that she is very committed to pursuing her Post graduation and I believe that she will be one of the best students in her class.

Kriti Palod would add value to any company, and I recommend her for any endeavor she chooses to pursue. Please let me know if you have any other questions.

Assoc. Prof. Dr. Valentina Makni

International Economic Relations Department Faculty of Management UE- Varna Tel: +359 882 164626

Email: valentina. Makni@ue-varna.bg



2nd Floor, "B" wing, Dnyaneshwar CHS, Above Bajaj Showroom, Opp Shankar Maharaj Math, Pune Satara Road, Dhankawadi, Pune-411043 info@aarohiinfo.com (020) 4270 0814

Letter of recommendation

Date: 8th March 2022

To Whom it May Concern:

It's with great enthusiasm, I am sending this recommendation letter for **Nupur Bhardwaj** who was working as live project intern in AarohiInfo FI Management Ltd from 03/01/2022 to 01/02/2022.

Her major responsibilities included:

- Market Research for Real Estate Developers and Corporates based in Pune.
- 2. Field visit with the clients.
- 3. Giving presentation about the project to the clients.
- Analysing the problems faced by the clients.
- 5. Branding of the newly launched project RBM.
- Creating Pamphlets, Brochures, Posters for customers.
- 7. Content writing for the website.
- 8. Recruiting the efficient team for the project RBM.

During this time, I found her to be a skilled individual with the innate ability to apply the knowledge she gained into practice. She was very enthusiastic and reliable in completing the assigned task on time and was very dedicated to succeed in achieving all the assigned project goals. As an individual or a colleague, she was easy to communicate with.

Hence, I encourage you to consider my recommendation for her. I hope you will consider this recommendation letter and think through candidacy of Nupur Bhardwaj.

Mr. Jeevan Joshi

· 7011 -

Mr. Shashikant Dharpale

Brand Director

Operation Director

(Aarohilnfo)

(Aarohilnfo)



2nd Floor, "B" wing, Dnyaneshwar CHS, Above Bajaj Showroom, Opp Shankar Maharaj Math, Pune Satara Road, Dhankawadi, Pune-411043 info@aarohiinfo.com (020) 4270 0814

Letter of recommendation

Date: 8th March 2022

To Whom it May Concern:

It's with great enthusiasm, I am sending this recommendation letter for **Parag Bharadwaj** who was working as live project intern in AarohiInfo FI Management Ltd from 03/01/2022 to 01/02/2022.

His major responsibilities included:

- Market Research for Real Estate Developers and Corporates based in Pune.
- 2. Field visit with the clients.
- 3. Giving presentation about the project to the clients.
- Analysing the problems faced by the clients.
- 5. Branding of the newly launched project RBM.
- Creating Pamphlets, Brochures, Posters for customers.
- 7. Content writing for the website.
- 8. Recruiting the efficient team for the project RBM.

During this time, I found him to be a skilled individual with the innate ability to apply the knowledge he gained into practice. He was very enthusiastic and reliable in completing the assigned task on time and was very dedicated to succeed in achieving all the assigned project goals. As an individual or a colleague, he was easy to communicate with.

Hence, I encourage you to consider my recommendation for him. I hope you will consider this recommendation letter and think through candidacy of Parag Bharadwaj.

Mr. Jeevan Joshi

Mr. Shashikant Dharpale

Brand Director

Operation Director

(Aarohilnfo)

(Aarohilnfo)



Bulgaria, Varna 9002, 77 Kniaz Boris I Blvd International Relations Office



🖀 +359 52 830 812 🖾 exchange_students@ue-varna.bg

Letter of Recommendation

May 2020 Varna University of Economics 77 Kniaz Boris I Bivd, Varna, Bulgaria

Letter of Recommendation

For Parivesh Jagatiya

To Whom It May Concern,

I have known Parivesh Jagatiya the beginning of 2020 as he has taken Introduction to Statistics at Varna University of Economics. As his professor, I have had an opportunity to observe the student's participation and interaction in class and to evaluate the student's knowledge of the subject matter. I would rate the student's overall performance in these subjects as extremely higher above average. This is evidenced by his exam scores that are in the top 5% of all students.

As his professor during the 4 months of the Erasmus+ course at Varna University of Economics I would like to mention that Parivesh Jagativa is hardworking, ambitious and has the ability to cope with any situation. His exceptional skills and urge to learn new things will make him a powerful asset for any place he goes.

Over the 4 months, I have noticed Parivesh Jagatiya has a respectful and disciplined personality and also has the ability to evaluate critical situations. He is dedicated and well-motivated in his work, and can perform excellent as an individual and as a team member as well.

I could clearly say that he is very committed to pursuing his future education and will be a strong addition to any organization.

Sincerely yours,

Dr. Svetlana Todorova Department of Statistics and Applied Mathematics Varna University of Economics 77 Kniaz Boris I Blvd. Varna, Bulgaria

E-mail: svetlana.todorova@ue-varna.bg



9002, Варна, бул. "Княз Борис I" 77 тел. 052 643 360; факс 052 643 365 www.ue-varna.bg 77, Kniaz Boris I Blvd., 9002, Varna, Bulgaria Phone +359 52 643 360; Fax +359 52 643 365 www.ue-varna.bg

VLADIMIR ZHECHEV, ASSOCIATE PROFESSOR, PHD UNIVERSITY OF ECONOMICS, VARNA, BULGARIA

MOBILE: +359 887 613418, E-MAIL: vladimir.zhechev@ue-varna.bg

Letter of recommendation

To Whom It May Concern:

I am pleased to write a letter of recommendation for Parivesh Jagatiya, who was my student in "International Brand Management" course as part of his Erasmus+ mobility in University of Economics-Varna, Bulgaria in the summer term of 2020.

During his studies Parivesh has clearly demonstrated great perseverance, determination, initiative and diligence. He has good communication skills. When tasked, he has always been focused through to the end showing strength of mind and clear resolve to finish the task professionally and achieve the best result he could. Parivesh distinguished himself by submitting exceptionally well researched and interesting final project.

It has been my pleasure to work with Parivesh throughout the whole semester and I would welcome the opportunity to work with more students like him not just because of his outstanding academic performance but because of his bright and friendly personality.

I have the deepest personal and professional respect for him, and sincerely believe that he will bring his unique energy, optimism, passion, and tireless creativity to your company/university and would be a great contribution to your team.

If I can be of any further assistance, or provide you with any further information, please do not hesitate to contact me.

Sincerely,

Associate Professor Vladimir Zhechev, PhD

Institutional coordinator of Erasmus+

University of Economics, Varna

Address: 77, Knyaz Boris I blvd., Varna, Bulgaria

mail: vladimir.zhechev@ue-varna.bg



LETTER OF RECOMMENDATION

17 Sep 2021

To Whomsoever It May Concern,

It is with great pleasure that I am writing this letter to recommend Ponnada Venkata Ravi Prakash Rao for his skills in Market Research. He was interning with Increminds Pvt Ltd under brand name GaragePlug from June 15, 2021 to August 15, 2021 under the outbound team as a Market Research Intern.

During his stint, he was supporting the team with research in the automotive domain. He was a quick learner and worked hard to improve himself and meet the team's requirements. He was very enthusiastic and needed minimal supervision. He was also proactive in updating his allotted tasks daily.

He also has interests in designing and digital marketing which are handy additions. Based on our experience together, I can confidently recommend Ravi to any organization and wish him all the best for the future.

Sincerely,

BANGALORE E

Shubhra Srivastava Co Founder, GaragePlug

Place: Bangalore



2nd Floor, "B" wing, Dnyaneshwar CHS, Above Bajaj Showroom, Opp Shankar Maharaj Math, Pune Satara Road, Dhankawadi, Pune-411043 info@aarohiinfo.com (020) 4270 0814

Letter of recommendation

Date: 8th March 2022

To Whom it May Concern:

It's with great enthusiasm, I am sending this recommendation letter for **Pragati Agrawal** who was working as live project intern in AarohiInfo FI Management Ltd from 03/01/2022 to 01/02/2022.

Her major responsibilities included:

- Market Research for Real Estate Developers and Corporates based in Pune.
- 2. Field visit with the clients.
- 3. Giving presentation about the project to the clients.
- Analysing the problems faced by the clients.
- 5. Branding of the newly launched project RBM.
- Creating Pamphlets, Brochures, Posters for customers.
- 7. Content writing for the website.
- 8. Recruiting the efficient team for the project RBM.

During this time, I found her to be a skilled individual with the innate ability to apply the knowledge she gained into practice. She was very enthusiastic and reliable in completing the assigned task on time and was very dedicated to succeed in achieving all the assigned project goals. As an individual or a colleague, she was easy to communicate with.

Hence, I encourage you to consider my recommendation for her. I hope you will consider this recommendation letter and think through candidacy of Pragati Agrawal.

Mr. Jeevan Joshi

· 7011 -

Mr. Shashikant Dharpale

Brand Director

Operation Director

(Aarohilnfo)

(AarohiInfo)

UNIVERSITY OF ECONOMICS - VARNA, BULGARIA CERTIFIED MANAGEMENT SYSTEM ISO 9001: 2013

9002 Farna • 77 Kntaz Borty blyd • Tel : + 15952641360 • Fax : + 15952641163 • www ne varna by

Letter of Recommendation

22 June 2021

To Whom It May Concern:

It is my pleasure to write this letter of recommendation for **Rewati Ranjan**. I have known her since the beginning of *Erasmus+ mobility program* as she has taken Fundamentals of Management as a course

work at University of Economics, Varna. As her professor I have had an opportunity to observe her

participation and interaction in class and to evaluate the knowledge of the subject matter. I would rate

the overall performance of Rewati in this subject as extremely high above average. This is the evidence

by her good scores in tests, class participation and final exam.

Rewati is able to work independently, but also in class she always showed willingness to help her

colleagues. She has excellent performance as an individual and as a team member, too. During classes I

asked students about their opinions and she was always ready with her to the point answers. She is well

structured and detail-oriented person.

As her professor I have had the opportunity to gain first-hand impressions about Rewati's personal and

academic qualities. She was one of my excellent students. She proved herself as a very ambitious and

focused person.

Based upon Rewati's academic performance, I can clearly say that she is a very committed and

hardworking person.

Please feel free to contact me if you have any questions regarding her academic work.

Sincerely,

Associate Professor Desislava Serafimova, PhD

Department of Management and Administration

University of Economics - Varna, Bulgaria

+ 359 887 415 848

LETTER OF RECOMMENDATION

Re: Reference for Rewati Ranjan

I'm writing this letter of recommendation on Ms Rewati Ranjan's request since I can attest to her English proficiency, study skills and personal qualities.

During the spring semster of academic year 2020/2021 Ms Rewati Ranjan attended my course 'Intercultural Aspects of Business'. The course covered topics related to various aspects of intercultural business communication, as well as organisational culture and management styles, aiming to develop students' intercultural competence in business context.

Ms Rewati Ranjan showed consistent excellent results, remarkable language aptitude, critical reasonong skills and diligence. Her level in English is advanced. Throughout the courses she demonstrated perseverance, excellent academic skills, great time management skills and determination to succeed. She collaborated efficiently with other course participants on the different assigned tasks, demonstrating analytical thinking and structured approach as well as close attention to details.

Ms Rewati Ranjan's performance in class was outstanding and I believe all the courses she attended at Varna University of Economics, conducted in English, have helped her function effectively in an international setting. Both in the ongoing assessment and at the final exams she showed excellent competence in my course. She has excelled in all discussions, group and project work, individual assignments such as oral/ multimedia presentations on business and academic topics.

I strongly recommend Ms Rewati Ranjan as a conscientious, hard-working, intelligent person with excellent communication skills and abilities to learn quickly. I believe her educational background, interpersonal and communication skills will make her a great fit in any challenging international academic or business setting.

Diana Miteva,

Senior Lecturer in English,

77 Kniaz Boris I Blvd Varna 9002, Bulgaria Mobile: +359882164749

Languages and Communication

Department

Varna University of Economics

E-mail: diana_mitevabg@ue-vama.bg

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Letter of Recommendation

Assoc. Prof. Evgeniya Tonkova, PhD Marketing Department University of Economics - Varna 77 Kniaz Boris I Blvd. 9002 Varna, Bulgaria

To whom it may concern

I met Rewati Ranjan when she was a student in my Innovative marketing course at the University of Economics -Varna. Throughout her study in the university, I had the opportunity to observe her performance on several research projects during the semester. Her work ethics and studying habits were exceptional and left a strong impression on me and my colleagues.

She spent one semester as a student in the university during the 2020/2021 academic year and completed her courses with honors. Ever since her arrival, she kept a strong focus on what he aimed to achieve. Even at the very beginning of her course, she showed excellent preparation and extensive awareness of new technologies in the marketing sphere. While I was her supervisor, she demonstrated excellent analytical thinking and took active participation in our classes. In our discussions, she persistently provided compelling arguments that supported his thesis. Apart from that, she also showed great presentation skills. Not only did she prove herself capable of excellent achievements through her individual work but she also stood out while working in teams of multicultural backgrounds.

Rewati Ranjan exceeded our expectations and achieved excellent results on our intermediate tests and exam. Based on her performance over the semester, I see immense potential for further realization in the field of digital marketing (business and academic work).

Yours sincerely СЪТРУДНИЧЕСТВО

УНАРОЛНО

1

Associate Professor Genka Rafailova, PhD
College of Tourism – Varna, University of Economics – Varna
Slivnitza 158-A, blvd.
Varna, Bulgaria
23 June 2021

Reference letter in favor of Rewati Ranjan

To Whom It May Concern

Dear Sir or Madam.

I have been teaching Erasmus students in the University of Economics – Varna, Bulgaria for 6 years. My subjects are Event Management and Creative Industry and Creative Business. Rewati Ranjan was an Erasmus student at the University during the summer semester of the study year 2020-201 and studied the course Creative Industry and Creative Business.

The academic ability of Rewati Ranjan is exceptionally good. She always had excellent assessments and scores more than average in the group.

In my opinion, has Rewati Ranjan very good analytical skills and ability to work with data as well as to search and use the information in an effective way. She demonstrated creativeness and in the group work she was usually the person who offered interesting ideas and solutions. Rewati Ranjan's creativity and her research capability would help for a successful professional career of any business areas.

Rewati Ranjan worked diligently during the study, took part in all groups' task implementation, prepared and submitted her reports in time and matching all requirements. She definitely shows deep interest in management and attended all lectures and seminars.

Rewati Ranjan is an industrial person very communicative, tolerant and cooperative. She constantly made efforts to enhance her knowledge as well as to improve his capabilities Rewati Ranjan proved to be responsible keeping deadlines for tasks and reports and also appeared to be an active participant in team work.

Based on academic work of Rewati Ranjan I recommend her to be admitted to job position she applies.

If you have any questions don't hesitate to ask me

Yours Sincerely

Genka Rafailors

TO WHOM IT MAY CONCERN

Reference for Ms Rewati Ranjan, Erasmus+ student at University of Economics - Varna, Bulgaria

I had the pleasure to have Ms Ranjan in my classes in Business Communications at University of Economics – Varna for the spring term of 2021 as Ms Ranjan was completing her Erasmus + student mobility.

Ms Ranjan was certainly an asset to my course, contributing immensely to group work and using all learning opportunities to develop her skills and enhance her competences. She is a very motivated student, a quick learner and a high achiever; she works hard and she is very proactive in the learning process.

Ms Ranjan immediately made an impression with her proficient use of English, excellent argumentation skills and advanced intercultural competences. She has superb critical thinking skills, she has a very observant mind and she is very articulate. I would rank Ms Ranjan in the top five per cent of students.

Since Ms Ranjan has excellent interpersonal and cross-cultural skills, she is able to work and socialize with people from across cultures. Her peers were all from different parts of Europe and Ms Ranjan blended right away in this multicultural academic environment. She used all opportunities to learn as much as possible about her host culture and she proved to be the best ambassador for her country, sharing insights about attitudes and practices.

Ms Ranjan has shown great commitment to her personal and professional development. I am positive she will be a great asset to any organization.

Yours,

Kristana Ivanova

Kr I vano

Senior Lecturer

Department of Languages and Communication

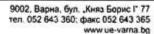
University of Economics - Varna

www.ue-varna.bg

Varna 9002, Bulgaria

Email: kristana ivanova@ue-varna.bg

Phone: +359 882 164 747





77, Kniaz Boris I Blvd., 9002, Varns, Bulgaria Phone +359 52 643 360; Fax +359 52 643 365 www.ue-varns.bo

Letter of recommendation

To whomsoever, it may concern.

It is my pleasure to recommend Rewati Ranjan, whom I have taught "Business Consulting" during her Erasmus+ exchange program. Rewati has demonstrated tremendous growth and effort throughout the course and brought great energy to the class. She has a combination of positive attitude and belief that she is absolutely essential to the learning process. I am confident that she will continue to display the same diligence and commitment in everything she does. I highly recommend Rewati as I feel that she is industry-ready for the forth coming professional life.

Rewati has a strong belief in her ability to acquire new skills and improve through continuous practice. Rewati has designed an impressive project by analysing the IT consultancy market in India. Her tremendous efforts made the subject come alive for her in a way that she was personally invested in. As a teacher, it is incredibly fulfilling to witness a student complete this kind of efficient academic and personal progress.

Rewati is a trustworthy, reliable, enthusiastic, good-humoured student and friend who supports others in and out of the classroom. She was a pleasure to have in class, and her positive attitude and belief in herself, even in the face of difficulty, is an immensely admirable asset. I am confident that she will continue demonstrating the same diligence, perseverance, and optimism that she showed her peers and me. I highly recommend Rewati for her domain-based industry.

Please feel free to contact me with any further questions.

Sincerely,

Date: 22.06.2021

Assoc. Prof. Mariya Stanimirova, PhD

University of Economics-Varna

Address: 77, Knyaz Boris I blvd., Varna, Bulgaria

Tel.: 00359 882 164 690

E-mail: maria stanimirova@ue-varna.bg



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Letter of Recommendation

To Whom It May Concern,

This letter is to serve as recommendation for Rewati Ranjan, student at Universal Business School Mumbai, when applying for job in the near future.

I had the pleasure of meeting Rewati at her Erasmus+ exchange programme visit at University of Economics - Varna during summer semester of 2020-2021 year. She was attending my classes of Fundamentals of management during that period. What I feel obliged to note is that Rewati is outstanding student in every possible way - she is not afraid to express her opinion, sustain it and, at the same time, accept her mistakes. She is well-organised, very adaptable and embraces every opportunity and challenge. Also need to mention that Rewati is responsible in different task performance.

Rewati is capable of performing industry and business analysis, giving creative ideas and new direction when solving a problem. She is a distinguished individualist and at the same time could be a strong team leader - supportive to others' needs and responsive to her colleagues.

My opinion is that this girl can be a very valuable asset for any futureoriented company and can contribute to its performance oriented to excellence.

I stay open for further contact if needed.

Chief Assist. Prof. Silviya Dimitrova, Phd.
Department of Management and Administration,
University of Economics - Varna, Bulgaria
e-mail: silvia_dimitrova@ue-varna.bg

June 2021, Varna, Bulgaria

(Silviya Dimitrova)



Bulgaria, Varna 9002, 77 Kniaz Boris I Blvd International Relations Office Ф(+35952) 830 812 ⊠ exchange_students@ue-varna.bg



TRANSCRIPT OF RECORDS

ECTS European Credit Transfer System

This is to certify that

Rewati Ranjan

from

University of Montenegro, Universal Business School - Mumbai, India

has been studying at the University of Economics – Varna, Bulgaria (BG VARNA04) as an Erasmus+ student during the summer semester 2020/2021 and has completed the following courses:

Title of the course unit title (as indicated in the information package)	Hours (lectures/ exercises)	Local Grade (1)	ECTS credits (2)
Business Consulting	45/15	6	6
Business Communication	30/30	6	5
Fundamentals of Management	30/30	6	7
Bulgarian Language	45/15	5	6
Innovative Marketing	30/15	6	6
Creative Industry and Creative Business	30/15	6	6
Intercultural Aspects of Business	30/15	6	5
Total			41

(1) (2) see the explanation on the back page

Date: 21.06.2021

Signature of the Institutional Coordinator:

Stamp of the institution



Bulgaria, Varna 9002, 77 Kniaz Boris I Blvd International Relations Office ⊕(+35952) 830 812 ⊠ exchange students@ue-varna.bg



(1) ECTS and institutional grading scale:

ECTS Grade	Bulgarian grading system	Definition	
A	6	EXCELLENT – outstanding performance with only minor errors	
В	5	VERY GOOD - above the average standard, but with some errors	
C	4	GOOD – generally sound work with a number of notable errors	
D	3	SATISFACTORY - fair, but with significant shortcomings	
E	3	SUFFICIENT - performance meets the minimum criteria	
FX	2	FAIL – some more work is required before the credit can be awarded	
F	2	FAIL - considerable further work is required	

(2) ECTS credits:

1 full academic year

= 60 credits

1 semester

= 30 credits

1 term/trimester

= 20 credits



anush.r@mycaptain.in



+91 8106104024

3rd Floor, Classic Arena, Hosur Rd, AECS Layout - A Block, Singasandra, Bengaluru, Karnataka 560068

Letter of recommendation

Date: 8th February, 2022

To Whom it May Concern:

This is to certify that Ms. Sweety Singh from Universal Business School was associated with our organization from 3.1.2022 to 31.1.2022 as a Project Intern for a period of one month.

Her major responsibilities included:

- Market Research of tier 1 colleges from Pan- India.
- 2. Analysing Key Problem Areas from Past Company records and reports.
- Leading Expansions in New Markets.
- 4. Generating channels to collaborate with for Campus Ambassador lead generation.
- Recruitment, training and induction of Campus Ambassadors from Universities across the country.
- Lead Generation of Campus Ambassadors.
- 7. Following up on leads generated from various platforms.
- 8. Created a tracker to track Campus Ambassadors Journey.
- 9. Workflow Formation for Campus Ambassador's Journey.
- Created a Brochure and Presentation for Campus Ambassadors.

Her exposure to these areas was very good. During her tenure with us, she handled her responsibilities well and was an efficient intern.

We found her to be very motivated, duty-bound, and a committed team player. She has an excellent character and conducts herself professionally.

We wish her every success in her future endeavours.

Sincerely,

ANUSH RAMACHANDRAN.

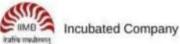
HR Manager,

The Climber Knowledge and Careers Pvt. Ltd.

Email- anush.r@mycaptain.in









anush.r@mycaptain.in



+91 8106104024

3rd Floor, Classic Arena, Hosur Rd, AECS Layout - A Block, Singasandra, Bengaluru, Karnataka 560068

Letter of recommendation

Date: 8th February, 2022

To Whom it May Concern:

This is to certify that Ms. Zarafshaan Malaika Nadeem from Universal Business School was associated with our organization from 3.1.2022 to 31.1.2022 as a Project Intern for a period of one month.

Her major responsibilities included:

- Market Research of tier 1 colleges from Pan- India.
- 2. Analysing Key Problem Areas from Past Company records and reports.
- Leading Expansions in New Markets.
- 4. Generating channels to collaborate with for Campus Ambassador lead generation.
- Recruitment, training and induction of Campus Ambassadors from Universities across the country.
- Lead Generation of Campus Ambassadors.
- 7. Following up on leads generated from various platforms.
- 8. Created a tracker to track Campus Ambassadors Journey.
- 9. Workflow Formation for Campus Ambassador's Journey.
- Created a Brochure and Presentation for Campus Ambassadors.

Her exposure to these areas was very good. During her tenure with us, she ably handled her responsibilities and was a remarkable intern. Her performance during this tenure was excellent.

We found her to be very motivated, duty-bound with good communication skills, and a highly committed team player with very strong conceptual knowledge. She has an excellent character and conducts herself professionally. MyCaptain would be glad to have her work with us again for any such projects in future.

Sincerely,

ANUSH RAMACHANDRAN,

HR Manager.

The Climber Knowledge and Careers Pvt. Ltd.

Email- anush.r@mycaptain.in

